FORM OBD - 67 JAN 1977

# UNITED STATES DEPARTMENT OF JUSTICE WASHINGTON, D.C. 20530

OMB Not 3-R0216 Approval expires Oct. 31, 1981

#### EXHIBIT A

### TO REGISTRATION STATEMENT

Under the Foreign Agents Registration Act of 1938, as amended

	ACH foreign principal listed onel foreign principal acqui		mont		
1. Name and address of registrant Jack P. Whitehouse International Public Relations Co., Ltd. (California) dba Japan Steel Information Center 523 West Sixth Street, Ste. 804, Los Angeles. CA 90014			2. Registration No. 2190 96 -1967		
3. Name of foreign principal	11 100 1111501001 311 2	4. Principal addre	ess of f	oreign p	rincipal
Japan Iron & Steel Exporters' Association		Tokyo, Japan			
5. Indicate whether your foreign principal is	one of the following type:				
Foreign government					
Foreign political party					
Foreign or domestic organization	n: If either, check one of t	he following:			
Partnership	Committee				
Corporation	☐ Voluntary group				
Association	Other (specify)				
Individual - State his nationality			<del></del>		
6. If the foreign principal is a foreign gover	nment, state:			<del> </del>	
a) Branch or agency represented by the	regi strant.				
b) Name and title of official with whom	registrant deals.			<u></u>	50 H
			C.S.	قت	REGIS
7. If the foreign principal is a foreign political	ical party, state:	7 P U			
a) Principal address		C	<u>-</u> 	40 <sup>6</sup>	
b) Name and title of official with whom	the registrant deals.	ر د د		ðö∗ Ne	31 3 4
c) Principal aim				77	
8. If the foreign principal is not a foreign g	government or a foreign politic	ical party,			
a) State the nature of the business or ac	ctivity of this foreign princi	pal			

The Hapan Iron & Steel Exporters' Assn. (JISEA) is a trade association of the major steel producers and trading firms involve in export of steel products. It serves the industry as a research and information bureau, data bank, public

relations service and overseas liaison.

) Is this foreign principal	
A I La - facalan montenment	t, foreign political party, or other foreign principal Yes X No
Owned by a foreign government	ent, foreign political party, or other foreign principal Yes X No
Directed by a loreign governme	ment, foreign political party, or other foreign principal Yes X No
Controlled by a foreign govern	ment, foreign political party, or other foreign principalYes X No
principal	ign government, foreign political party, or other foreign  Yes X No
Subsidized in part by a foreign principal	n government, foreign political party, or other foreign
be used.)	"Yes" in Item 8(b). (If additional space is needed, a full insert page may
the "foreign principals" cms provide the funds for l paid secretariat. Memb at conduct its business.	, JISEA membership of 26 Steel companies and 33 trading the trade association operations, including office space pers of the association function as members of the committee
	foreign government, foreign
10. If the foreign principal is an political party or other forei	n organization and is not owned or controlled by a foreign government, foreign ign principal, state who owns and controls it.
<ol> <li>If the foreign principal is an political party or other forei</li> </ol>	n organization and is not owned or controlled by a foreign government, foreign gn principal, state who owns and controls it.
10. If the foreign principal is an political party or other forei	
10. If the foreign principal is an political party or other forei	n organization and is not owned or controlled by a foreign government, foreign ign principal, state who owns and controls it.  Name and Title  JACK P. WHI TE House, Dia

# UNITED STATES DEPARTMENT OF JUSTICE Washington, D.C. 20530

#### **EXHIBIT B**

TO REGISTRATION STATEMENT Under the Foreign Agents Registration Act of 1938, as amended

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant Name of Foreign Principal Jack P. Whitehouse Japan Iron & Steel Exporters' Association Check Appropriate Boxes: The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit. There is no formal written contract between the registrant and foreign principal. The 2. agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence. [3] The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parting. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses; if any, to be

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

As director of the Japan Steel Information Center (JSIC), Los Angeles, Mr. Whitehouse reports to the Overseas Public Relations Committee of the Japan Iron & Steel Exporters' Association. A program of public relations is agreed upon and carried out in the western United States.

- 5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.
  - A. Media relations, including preparation and distribution of news releases and background information, news media briefings, preparation of letters-to-the-editor and op-ed page articles.
  - B. Coordination of JSIC activities with those of other associations.
  - C. Conduct of seminars on management methods in the Japanese steel industry at universities and with management groups.
  - D. Review and report on political and economic trends.
  - E. Review and report on steel news coverage and protectionist actions.
  - F. Arrange for platforms and prepare speeches for leaders of the Japanese industry.
  - G. Distribute speech copies, other materials to opinion leaders.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act? Yes S No []

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

In the interests of free trade, some contents of news releases, speeches and the other activities mentioned in No. 5 above (except in items D and E) would involve "political activities", as defined in the Act.

Date of Exhibit B

Name and Title

JACK P. WHITCHOUSE

JAPAN STEEL INFOCENTER

Jackb. Whileho

1/ Political activity as defined in Section .(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

# AGREEMENT

This agreement is entered into by and between the JAPAN IRON & STEEL EXPORTERS' ASSOCIATION (hereinafter referred to as JISEA) and INTERNATIONAL PUBLIC RELATIONS CO., LTD. (CALIFORNIA) (hereinafter referred to as IPR) with respect to the execution of public relations services on behalf of JISEA.

#### Article I

IPR shall conduct public relations and information-gathering activities based upon the Activity Program of the Overseas Public Relations Committee of JISEA for Fiscal Year 1985 (beginning April 1, 1985), as approved by JISEA.

### Article II

The period of this agreement shall be from April 1, 1985 to March 31, 1986.

# Article III

Retainer fee for IPR shall be US\$3,000 per month. JISEA shall remit that amount to IPR by the last day of each month during the effective period of this Agreement.

# Article IV

Expenses resulting from activities based on this Agreement shall be reimbursed by JISEA separately to IPR as specified in the attached Memorandum.

2-2-2-JISEA/IPR Agreement

# Article V

Matters not covered by this Agreement shall be handled by mutual agreement between JISEA and IPR.

(Two copies of this Agreement shall be executed. The original shall be retained by JISEA and the copy by IPR.)

Agreed:

Kiyoshi Hasegawa
Managing Director
Japan Iron & Steel Exporters' Association

April 1, 1985

Jack P. Whitehouse

President

International Public Relations Co., Ltd. (California)

April 1, 1985

#### **HEHORANDUM**

(Attachment to 1985 Agreement between JISEA and IPR)

JISEA and IPR agree that the below shall constitute the determination of retainer fee and related expenses with respect to the Agreement entered into by and between both parties on April 1, 1985.

#### 1. Retainer Fee

The retainer fee shall cover activities of IPR with respect to services provided to JISEA concerning the following: Regular collection and reporting of information, counseling and planning concerning public relations activities, and implementation of other public relations activities in line with the Overseas Public Relations Program of JISEA for Fiscal Year 1985.

#### 2. Expenses

Expenses reimbursable by JISEA to IPR in connection with activities on behalf of JISEA shall be limited to those described herewith:

	Item	Precondition
a.	Telephone calls	Copies of statement of charges
Ъ.	Cables, telexes, facsimiles	Copies of documents
c.	Photocopying	Lists of subjects, no. copies/subject
d.	Postage	Lists of items, no. mailings/item
e.	Stationery	Description
f.	Travel outside city	Prior approval of JISEA
g.	Travel within city	Prior approval of JISEA local rep
h. Media and other contacts		Prior approval of JISEA local rep

#### 3. Special Expenses

Any expenses not covered in the above listing shall require prior approval of JISEA.

ck P. Whitehouse

President

International Public Relations

Co., Ltd. (California)

April 1, 1985

Kiyoshi Hasegawa
Managing Director
Japan Iron & Steel Exporters'
Association

April 1, 1985